

NEWS RELEASE

DATE: May 13, 2020 FOR IMMEDIATE RELEASE: For further information contact: Deb Norton, Cogent Ideas Inc., 785.231.0879

Pragmatism and Optimism Rule the Day at Gardiner Angus Ranch 5th Annual "Meating Demand" Bull Sale

The 5th Annual Gardiner Angus Ranch "Meating Demand" Bull Sale confirmed a pragmatic confidence among producers' need to invest in their future, despite the current global environment.

There is a heightened awareness that progress, inherent production efficiencies and our system of producing massive supplies of meat protein cannot be taken for granted. The recovery has begun and practical beef producers in attendance confirmed their optimism by confidently continuing to value elite, high-valued genetics.

The sale offering featured 159 20-month-old bulls ready to turn out on summer pastures. The average of the offering ranked the bulls in the top 3% of the Angus breed for marbling, \$Beef and \$Combined; top 20% of the breed for calving ease, bottom 38% of the breed for birth weight and top 10% of the breed for yearling weight. The offering represented 19 different sires, with the majority of the bulls sired by GAR Sure Fire, GAR Method, GAR Ashland and GAR Proactive.

The top selling bull of the day was Lot 1, GAR Momentum 7138. A top 1% for marbling, \$Beef, \$Combined and Method Genetics ROI, he sold to longtime Angus breeder, Doug Benoit, Benoit Angus, Esbon, Kan., for \$12,000. Longtime GAR Allied Producer, Clint Smith and Smitty Lamb, Ogeechee Farms, Wadley, Georgia, had the winning bid on Lot 2, GAR Heartland, selling for \$11,000. Heartland scored a perfect top 1% trifecta on all three Method Genetics indexes, as well as top 1% \$B, \$C and marbling.

A top commercial ranching operation and longtime GAR customer, JLB Ranch, Douglass, Kan., paid \$10, 000 to own Lot 58, GAR Scale House W1158. W1158 is an excellent example of doubledigit calving ease, top 1% early growth and end product merit supported by a %IMF ratio of 121. Linda Lynch, Lynch Cattle, Pearsall, Texas, competed hard to have the winning bid on Lot 28, GAR Ashland 238G, at \$9,500. Three bulls sold for \$9,000 each. Lot 7, 11 and 32 sold to Tommy Cartrite, Sunray, Texas; Tom Betschart, Ashland, Kan., and Jenkins Angus LLC, Gage, Okla., respectively.

JLB Ranch continued to add to their impressive bull battery with Lot 5, GAR Momentum 8821H, on a winning bid of \$8,500. GAR customer for three generations, Giles Ranch, Bucklin, Kan., also paid \$8,500 for Lot 33, GAR Ashland R888.

Harry & Lisa Moser, Wheaton, Kan., selected Lot 6, GAR Ashland 8818 and paid \$8,000. 8818 is a powerful combination of growth, meat and muscle with outstanding end product merit potential. Giles Ranch returned to the auction and also paid \$8,000 for Lot 53, GAR Momentum W1378.

Five bulls sold in the \$7,500 range to four buyers. Lots 13, 14, 62, 74 and 87 sold to Ryan Hartman, Malin, Oregon; Michael Mertz, Mertz 09 Ranch, El Dorado, Texas; Charles Mertz, Ponca City, Okla.; and Giles Ranch, respectively.

Eight bulls sold for \$7,000 each to four buyers. Lots 8, 9, 10, 22, 37, 59, 81 and 141 sold to Dudley Brewer, Brewer Land & Cattle, Oakwood, Texas; Michael Mertz, Rob & Sylvia Sellard, Sellard Farms, Bucklin, Kan.; and Ryan Hartman.

The sale was concluded in one hour and forty minutes selling to 76 buyers from 16 states.

Notes of interest:	76% of the bulls sold to Kansas, Texas and Oklahoma.
	39 GAR Sure Fire sons averaged \$5,019
	34 GAR Method sons averaged \$4,544
	22 GAR Ashland sons averaged \$6,489
	18 GAR Proactive sons averaged \$4,413
	13 GAR Scale House sons averaged \$5,154
	11 GAR Momentum sons averaged \$5,977
	5 GAR Sunrise sons averaged \$4,350
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Volume Buyers—Bulls: Jim Kramer, J-Six Farms, Seneca, Kan.; Britt Claxton, Millen, Georgia; Jaime Snider, S/S Cattle Co., Lipan, Texas; John and Marisa Kleysteuber, Garden City, Kan.; Kelly Giles, Giles Cattle Co., Canyon, Texas; Giles Ranch Co., Bucklin, Kan.; Brent Burrow, Ag Partners, Gruver, Texas; Dudley Brewer, Brewer Land & Cattle, Oakwood, Texas; JLB Ranch, Douglass, Kansas; Tuda & Jack Crews, Ute Creek Cattle Co., Bueyeros, New Mexico; Mark Montgomery, Montgomery Farms, Elizabeth, Ark.

Volume Buyers—Commercial Females: Daryl Sales, Sales Farms, Valley Falls, Kan.; Victor McGee, Osyka, Miss.; E.J. Schulte, Eldon, Mo.

Sale Total & Averages Registered Bulls & Bred Commercial Females

Total Lots 159	Category 20-MoOld-Bulls	Gross \$798,750	Average \$5,024
159	Total Bulls	\$798,750	\$5,024
2	108 Head Bred Commercial Females	\$199,400	\$1,846
	Total Sale Gross	\$998,150	

Gardiner Angus Ranch is a family-owned ranching operation located near Ashland, Kansas. Gardiner Angus is dedicated to the production of quality beef from gate to plate. Using their experience in beef cattle breeding, state of the art technology, data management and sound science, Gardiners produce Angus cattle that make documented contributions to the beef industry. The Gardiner operation records, measures and documents genetic merit on more than 5,000 Angus cattle each year. The ranch encompasses more than 48,000 acres in southwest Kansas and is a founding member of U.S. Premium Beef, LLC.