



Sterling Beef Profit Tracker

"Monitoring Free Market Beef Industry Profits"

Sterling Marketing, Inc.

	Week Ending June 28, 2019	Week Ago	Month Ago	Year Ago
Feedlot Margin (\$ / head)	(\$59.88)	(\$106.41)	\$27.19	(\$79.13)
Choice Steers (5-Area Direct, \$ / cwt)	109.22	109.45	115.40	106.73
Feeder Steer (Ok City 750-800 lb, \$ / cwt)				
For this Week's Feedlot Placement	138.20	131.94	138.00	142.27
Against this Week's Marketing	142.95	149.00	142.83	144.00
Feed Cost (\$ / head)				
For this Week's Feedlot Placement	318.18	331.83	315.38	270.86
Against this Week's Marketing	290.41	291.34	288.39	272.26
Total Cost (\$ / head)				
For this Week's Feedlot Placement	1,535.26	1,498.74	1,530.81	1,517.64
Against this Week's Marketing	1,545.27	1,594.93	1,542.25	1,530.66
Calculated Breakeven Price (\$ / cwt)				
For this Week's Feedlot Placement	112.89	110.20	112.56	111.59
Against this Week's Marketing	113.62	117.27	113.40	112.55
Packer Margin (\$ / head)	\$274.69	\$257.21	\$229.68	\$283.56
Choice Steers (5-Area Direct, \$ cwt) ⁴	109.22	109.45	115.40	106.73
Beef Cutout ¹ (\$ / cwt)	215.60	217.43	220.96	212.47
Drop Credit ² (\$/hd)	121.73	118.50	116.97	137.30
Relative Feeding Cost (against current <u>Placement</u> week)				
Feeder Steer	69.76%	68.23%	69.86%	72.65%
Feed	20.59%	20.81%	20.45%	17.70%
Relative Feeding Cost (against current <u>Marketing</u> week)				
Feeder Steer	71.69%	72.40%	71.77%	72.91%
	June 6, 2019			
	2019*	2018	2017	2016
Cow-Calf Margin³ (\$ / cow)	\$138.50	\$162.43	\$164.06	\$176.54
Estimated annual revenue - annual variable costs				
Feedlot Margin (\$ / head)	\$62.25	\$24.04	\$181.33	(\$4.25)
Packer Margin (\$ / head)	\$155.00	\$169.48	\$97.08	\$113.85

¹ Adjusted for percentage Choice and Select.

² Per head value adjusted for yield.

³ Based on Sterling Marketing revenue and cost of production projections.

⁴ Packer's cattle cost is a mix of cattle purchased prior week and current week.



"The Sterling Difference"

Economic Research & Advisory Services to the Livestock & Meat Industry

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John Nalivka 541-473-3266 jnalivka@fmtc.com