



Sterling Beef Profit Tracker

"Monitoring Free Market Beef Industry Profits"

Sterling Marketing, Inc.

| | Week Ending | Week Ago | Month Ago | Year Ago |
|--|------------------|------------------|-----------------|----------------|
| | January 15, 2021 | | | |
| Feedlot Margin (\$ / head) | (\$17.11) | \$42.71 | \$10.19 | \$137.23 |
| Choice Steers (5-Area Direct, \$ / cwt) | 109.02 | 110.84 | 105.57 | 124.06 |
| Feeder Steer (Ok City 750-800 lb, \$ / cwt) | | | | |
| For this Week's Feedlot Placement | 134.94 | 134.77 | 137.41 | 145.35 |
| Against this Week's Marketing | 143.35 | 138.47 | 133.38 | 141.25 |
| Feed Cost (\$ / head) | | | | |
| For this Week's Feedlot Placement | 403.81 | 381.94 | 346.72 | 291.96 |
| Against this Week's Marketing | 252.56 | 256.44 | 263.57 | 309.64 |
| Total Cost (\$ / head) | | | | |
| For this Week's Feedlot Placement | 1,585.62 | 1,562.13 | 1,547.60 | 1,562.65 |
| Against this Week's Marketing | 1,499.78 | 1,464.72 | 1,431.27 | 1,549.99 |
| Calculated Breakeven Price (\$ / cwt) | | | | |
| For this Week's Feedlot Placement | 116.59 | 114.86 | 113.79 | 114.90 |
| Against this Week's Marketing | 110.28 | 107.70 | 105.24 | 113.97 |
| Packer Margin (\$ / head) | \$206.16 | \$156.68 | \$248.09 | \$37.57 |
| Choice Steers (5-Area Direct, \$ cwt) ⁴ | 109.02 | 110.84 | 105.57 | 124.06 |
| Beef Cutout ¹ (\$ / cwt) | 209.30 | 205.31 | 206.51 | 208.20 |
| Drop Credit ² (\$/hd) | 141.45 | 139.80 | 137.74 | 133.13 |
| | Estimated | Estimated | | |
| Cattle Slaughter | 651,000 | 651,000 | 654,936 | 632,987 |
| Steer & Heifer | 501,921 | 506,478 | 514,780 | 488,666 |
| Fed Plant Capacity Utilization | 88.7% | 89.5% | 90.9% | 86.3% |
| | | | | |
| Cows | 138,653 | 137,361 | 130,322 | 133,560 |
| Cow Plant Capacity Utilization | 98.1% | 97.2% | 92.2% | 94.5% |
| Beef Production | 544.80 | 544.90 | 550.10 | 522.50 |
| (federally inspected, mil. lbs.) | | | | |
| Carcass Weight - average - all cattle (lbs.) | 839 | 839 | 827 | 827 |
| Relative Feeding Cost (against current <u>Placement</u> week) | | | | |
| Feeder Steer | 65.95% | 66.86% | 68.81% | 72.09% |
| Feed | 26.92% | 26.08% | 24.22% | 18.84% |
| | 2021* | 2020 | 2019 | 2018 |
| Cow-Calf Margin ³ (\$ / cow) | \$123.50 | \$53.97 | \$117.53 | \$162.43 |
| Estimated annual revenue - annual variable costs | | | | |
| Feedlot Margin (\$ / head) | \$42.54 | (\$2.32) | \$39.50 | \$24.04 |
| Packer Margin (\$ / head) | \$251.00 | \$287.78 | \$214.39 | \$169.48 |

¹ Adjusted for percentage Choice and Select.

² Per head value adjusted for yield.

³ Based on Sterling Marketing revenue and cost of production projections.

⁴ Packer's cattle cost is a mix of cattle purchased prior week and current week.



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Economic Research & Advisory Services to the Livestock & Meat Industry

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