



Sterling Beef Profit Tracker

"Monitoring Free Market Beef Industry Profits"

Sterling Marketing, Inc.

	Week Ending	Week Ago	Month Ago	Year Ago
September 6, 2019				
Feedlot Margin (\$ / head)	(\$118.58)	(\$55.04)	\$23.88	(\$0.62)
Choice Steers (5-Area Direct, \$ / cwt)	102.53	106.62	113.00	108.02
Feeder Steer (Ok City 750-800 lb, \$ / cwt)				
For this Week's Feedlot Placement	134.48	139.32	141.25	150.19
Against this Week's Marketing	140.86	138.76	140.01	134.40
Feed Cost (\$ / head)				
For this Week's Feedlot Placement	271.02	279.86	309.64	267.14
Against this Week's Marketing	275.21	284.05	281.88	288.08
Total Cost (\$ / head)				
For this Week's Feedlot Placement	1,456.27	1,504.19	1,549.99	1,577.52
Against this Week's Marketing	1,512.98	1,505.07	1,512.92	1,469.69
Calculated Breakeven Price (\$ / cwt)				
For this Week's Feedlot Placement	107.08	110.60	113.97	115.99
Against this Week's Marketing	111.25	110.67	111.24	108.07
Packer Margin (\$ / head)	\$430.73	\$440.57	\$182.40	\$259.86
Choice Steers (5-Area Direct, \$ cwt) ⁴	102.53	106.62	113.00	108.02
Beef Cutout ¹ (\$ / cwt)	225.24	230.34	211.85	207.52
Drop Credit ² (\$/hd)	135.64	134.72	130.80	138.50
Relative Feeding Cost (against current <u>Placement</u> week)				
Feeder Steer	71.57%	71.78%	70.63%	73.79%
Feed	17.91%	18.59%	20.47%	18.18%
Relative Feeding Cost (against current <u>Marketing</u> week)				
Feeder Steer	72.15%	71.45%	71.72%	70.87%
September 10, 2019				
	2019*	2018	2017	2016
Cow-Calf Margin³ (\$ / cow)	\$124.50	\$162.43	\$164.06	\$176.54
Estimated annual revenue - annual variable costs				
Feedlot Margin (\$ / head)	\$46.00	\$24.04	\$181.33	(\$4.25)
Packer Margin (\$ / head)	\$192.00	\$169.48	\$97.08	\$113.85

¹ Adjusted for percentage Choice and Select.

² Per head value adjusted for yield.

³ Based on Sterling Marketing revenue and cost of production projections.

⁴ Packer's cattle cost is a mix of cattle purchased prior week and current week.



"The Sterling Difference"

Economic Research & Advisory Services to the Livestock & Meat Industry

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