



Sterling Beef Profit Tracker

"Monitoring Free Market Beef Industry Profits"

Sterling Marketing, Inc.

	Week Ending	Week Ago	Month Ago	Year Ago
	January 7, 2023			
Feedlot Margin (\$ / head)	\$138.53	\$202.32	\$110.46	\$144.30
Choice Steers (5-Area Direct, \$ / cwt)	158.15	158.15	155.87	138.84
Feeder Steer (Ok City 750-800 lb, \$ / cwt)				
For this Week's Feedlot Placement	181.74	177.15	177.15	156.65
Against this Week's Marketing	171.98	169.27	171.77	155.84
Feed Cost (\$ / head)				
For this Week's Feedlot Placement	572.65	588.89	571.99	481.66
Against this Week's Marketing	573.31	536.35	575.63	450.83
Total Cost (feeder steer, processing cost, vet med, feed, yardage, interest, death loss)(\$ / head)				
For this Week's Feedlot Placement	2,166.03	2,145.41	2,128.15	1,837.11
Against this Week's Marketing	2,075.57	2,011.78	2,071.72	1,799.46
Calculated Breakeven Price (\$ / cwt)	Highest feeding breakeven since July 2015			
For this Week's Feedlot Placement	154.72	153.24	152.01	131.22
Against this Week's Marketing	148.25	143.70	147.98	128.53
Packer Margin (\$ / head)	\$167.76	\$161.31	(\$140.82)	\$316.06
Choice Steers (5-Area Direct, \$ cwt)	158.15	158.15	155.87	138.84
Beef Cutout ¹ (\$ / cwt)	280.04	277.78	242.50	266.97
Drop Credit ² (\$/hd)	209.61	209.36	217.06	206.16
	January 7, 2023	Week Ago	Month Ago	Year Ago
Cattle Slaughter	563,000	547,000	648,319	619,479
Steer & Heifer	424,502	412,438	496,612	476,999
Fed Plant Capacity Utilization	74.1%	72.0%	86.7%	83.2%
Cows	129,490	125,810	140,685	135,046
Cow Plant Capacity Utilization	82.6%	80.2%	89.7%	86.1%
Beef Production	468.3	456.1	542.3	521.3
(federally inspected, mil. lbs.)				
Carcass Weight - average - all cattle (lbs.)	836	834	836	843
Relative Feeding Cost (against current Placement week)				
Feeder Steer	65.03%	63.99%	64.51%	66.08%
Feed	27.59%	29.27%	27.61%	26.77%
Annual Projections (1/5/2023)	2023*	2022	2021	2020
Cow-Calf Margin ³(\$ / cow)	\$309.00	\$173.15	\$119.15	\$87.53
Estimated annual revenue - annual variable costs				
Feedlot Margin (\$ / head)	\$80.00	\$148.64	\$98.62	\$27.26
Packer Margin (\$ / head)	\$41.50	\$182.02	\$641.33	\$464.24

¹ Adjusted to the slaughter mix of Choice and Select cattle

³ Based on Sterling Marketing revenue and cost of production projections.



"The Sterling Difference"

Economic Research & Advisory Services to the Livestock & Meat Industry Since 1991

John Nalivka 541-473-3266 jnalivka@fmtc.com