

NEWS RELEASE

DATE: Sept. 28, 2023

FOR IMMEDIATE RELEASE: Gardiner Angus Ranch 19th Fall Production Sale Results

For further information, contact

Deb Norton, Cogent Ideas Inc. (785) 231-0879

19th Annual Gardiner Angus Ranch Fall Sale Sets New Record

Six decades of total AI, ET, embracing proven, reliable technology, and objective, disciplined breeding decisions are dramatically accelerating the pace of genetic progress in the beef business. Progressive beef producers from across the country, registered and commercial, are seeking genetic solutions to make beef better in their own operations.

Four GAR auctions annually offer beef producers flexibility in buying registered bull and females and elite bred commercial females that fit their environments at a time it best fits their operations. Buyers are provided complete phenotypic and genomic information. Since 2017, all GAR-influenced cattle using GAR U.S. Premium Beef delivery rights have been charted using the final feedlot and carcass summary. The carcass data can be traced to progeny-proven, high use GAR AI sires that excel for all the traits of economic importance and is valuable information provided to decision makers.

Advancements in genomic tools and the ability to objectively apply selection pressure through AI and ET over decades result in the production of elite Angus cattle. GAR Home Run, Lot 1, is a product of these advancements and represents the most exciting times in the history of Angus beef production in America. Home Run led set off a frenzy of bidders to start the sale. Commercial cattleman, Justin Busenlehner, Ballinger, Texas, outlasted bidders on the seats, online and on telephones to become the new owner, in partnership with Gardiner Angus Ranch and Select Sires on a winning bid of \$350,000.

Lots 4 and 6, GAR Transcendent E62 and GAR Home Town 215P sold to the partnership of Katie Blunk, Lazy KT Ranch, Freedom, Okla., and Randall and Michelle Spare, RMS Cattle, LLC, Ashland, Kan.; and Joe Chadic, Graft Farms, Ennis, Texas, for \$30,000 each respectively. Kenny Wood, JJ Ranch Resources, Junction, Texas, purchased Lot 3, GAR Transcendent E612 on a winning bid of \$25,000. Lot 2, GAR Homegrown, one of the highest CED and marbling bulls in the sale was purchased by repeat customer Joe Waggoner, Waggoner Cattle Co., LLC, Carthage, Miss. for \$22,000.

Transcendent sons were in demand throughout the day as bidders competed for bulls and females. Lot 95, GAR Transcendent E372, joined a ¾ brother going to Lazy KT Ranch for \$18,000. Longtime friend and customer, Craige Means, Means Ranch, Dublin, Texas, selected Lot 158, GAR Transcendent W1282 and paid \$16,000. Joe Chadic and Charles Henderson, Vienna, Mo., each paid \$15,000 for Lots 9 and 70, respectively.

The bred registered heifers always generate lots of excitement prior to the sale. This sale was no exception. Lot 460, GAR Identified 492S, sired by Mill Brae Identified out of an exceptional Sure Fire daughter offered an outcross opportunity packed in a pedigree with top 3% yearling weight, top 10% calving ease and top 2% marbling and ribeye and top 8% Method Genetics ROI. Declan Jackson, Stepaside Farm LLC, Sanger, Calif., purchased 492S, the high selling heifer, on a winning bid of \$48,000. No doubt, we'll be seeing exceptional progeny once she has her natural heifer calf by GAR Home Free and enters the donor program. Lot 462, GAR Identified 642S, sold to the Lot 1 buyer, Justin and Jodi Busenlehner, Fuzzy Creek Angus, Rowena, Texas, for \$28,000. Lot 458, another exceptional Transcendent daughter out of GAR Phoenix carrying a GAR Fireproof heifer sold to William Herring, 111 Farms, Gallatin, Tenn., for \$27,000. Doey Messer, Messer Cattle LLC, Soldier, Kan., also our partner in GAR Incentive and Apex, added Lot 453 to the Messer family's operation with a winning bid of \$15,500. GAR Home Town F432 is a GAR Home Town daughter out of a tremendous Momentum dam. Longtime customer and friend, Terry Bradshaw, 4 Rings Angus, Thackerville, Okla., had the winning bid on Lot 456, GAR Kansas F32, of \$14,000.

Since 2014, with the launch of Method Genetics, commercial producers have had access to EPDs and indexes similar to the selection tools registered producers have relied on for decades. Many GAR-influenced commercial customers genomically test their cattle and use the results as a benchmarking tool in their operations. The result is a demand for elite, bred commercial females backed by documented data. The sale featured 467 bred commercial females selling in groups and with complete EPDs and indexes. The high selling commercial groups, 2-12, sold for \$3,500 per head to Joe Chadic. Ed Kline, Leroy, Ill. purchased 10 head Group #26 for \$3,200 per head. Daryl Sales, Sales Farms, Valley Falls, Kan. purchased the six head, Group #1 cows for \$3,100 per head.

Notes of Interest:

509

A total of 933 head sold to 171 buyers from 25 states and Mexico.

355 bidders were registered to bid in person, on LiveAuctions.tv, and Superior.

43 GAR Transcendent sons averaged \$10,186

187 GAR Home Town sons averaged \$9,275

28 GAR Paragon sons averaged \$8,857

17 Mill Brae Identified sons averaged \$7,823

23 GAR Kansas sons averaged \$6,957

Volume Buyers—Bulls: Mason & Beth Briscoe, Needville, Texas; Joe Chadic, Graft Farms, Ennis, Texas; JLB Ranch, Douglass, Kan.; Dudley Brewer, Brewer Land & Cattle, Oakwood, Texas; Tim Drummond, Pawhuska, Okla.; Ruth Lowrance, Lowrance Ranch, Truscott, Texas; Zack Burkett, Burkett Enterprises, Inc., Graham, Texas; Bert Williamson, S&J Ranch, Iowa Park, Texas; Kevin Cantrelle, Cantrelle Ranch LLC, Raymond, Calif.; Brad Chapin, Chapin Land & Cattle, Spring, Texas; Tim Thatcher, Thatcher Land & Cattle, Pueblo, Colo.; Keith Daffron, Daffron Cattle Co., Inc., Flippin, Ark.; Steve Ehrig, E-Brothers Ranches, LLC, Gonzales, Texas; Bryan Gutierrez, DJV Cattle Co., LLC, Elgin, Ariz.; Jack Harrison, Callaway Livestock Center, Auxvasse, Mo.; Richark Kiekow, Miles City, Mont.; William O'Malley, UV Ranch/O'Malley Farms, Henrietta, Texas; Ken & Dixie Welch, Baird, Texas; Joe Howard & Bobbie Williamson, Switch House Ranch, Wichita Falls, Texas.

Volume Buyers—Reg. Females: Enrique Garcia, Santa Elena Ranch, Arteaga, Mexico; Curtis Hoverson, Hannaford, N.D.; Terry Bradshaw, 4 Rings Angus, Thackerville, Okla.; Joe Chadic, Graft Farms, Ennis, Texas; Kevin & Marta Milliken, Lebanon, Mo.; Randall & Michelle Spare, Ashland, Kan.; Byron Talbot, Thibodaux, La.; Tim Wall, Branson, Mo.

Volume Buyers—Commercial Females: Joe Chadic, Graft Farms, Ennis, Texas; Ryan Shotkoski, Shotkoski Hay Farms Partnership, Lexington, Neb.; Pete Smith, Circle 7 Farms, Pawnee Rock, Kan.; Ryan Vogt, Vogt Grain Farms, Newton, Kan.

Sale Total & Averages

Total Lots	Category	Gross	Average
222	18-month-old registered bulls	\$2,212,000	\$9,964
156	14-month-old registered bulls	1,092,00	\$7,000
378 Lots	Total Bulls	\$3,304,000	\$8,741
25	Bred Cows	130,500	\$5,220
63	Bred Heifers	471,500	\$7,484
88 Lots	Total Registered Females	\$602,000	\$6,841
466 Lots	Total Registered Lots	\$3,906,000	\$8,382
6	Bred Commercial Cows	\$18,600	\$3,100
381	Bred Commercial Heifers	\$1,108,250	\$2,909
80	Bred Comm. Heifer Load Lots	212,800	\$2,660
467	Total Commercial Females	\$1,339,650	\$2,869
Lots (933 Head) Overall Sale Total		\$5,245,650	\$5,622